Independent Auditors' Report

Financial Statements

December 31, 2023 and 2022



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INDEPENDENT AUDITORS' REPORT

To the Board of Directors Hands on Hartford, Inc.

Opinion

We have audited the financial statements of Hands on Hartford, Inc., which comprise the statements of financial position as of December 31, 2023 and 2022, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of Hands on Hartford, Inc. as of December 31, 2023 and 2022, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Hands on Hartford, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Hands on Hartford, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audits in order to design audit
 procedures that are appropriate in the circumstances, but not for the purpose of expressing an
 opinion on the effectiveness of Hands on Hartford, Inc.'s internal control. Accordingly, no such
 opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Hands on Hartford, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Hartford, Connecticut
June 25, 2024

Statements of Financial Position

December 31, 2023 and 2022

	 2023	2022	
Assets			
Current assets:			
Cash	\$ 1,417,882	\$ 1,036,867	
Grants and accounts receivable	303,617	465,538	
Inventory of gift cards	11,915	15,669	
Prepaid expense	 20,299	 17,789	
Total current assets	 1,753,713	1,535,863	
Land, property and equipment:			
Building and improvements	7,781,056	7,781,056	
Furniture and equipment	232,805	232,805	
	 8,013,861	 8,013,861	
Less accumulated depreciation	(2,246,527)	(1,979,359)	
Property and equipment, net	 5,767,334	 6,034,502	
Construction in progress	246,969	246,969	
Land	158,000	158,000	
Land, property and equipment, net	 6,172,303	6,439,471	
Other assets:			
Restricted cash	2,178	2,178	
	 2,178	2,178	
Total assets	\$ 7,928,194	\$ 7,977,512	

Statements of Financial Position (continued)

December 31, 2023 and 2022

		2023		2022
Liabilities and Net Assets				
Current liabilities:				
Accounts payable	\$	49,245	\$	15,049
Accrued expenses		208,475		228,676
Deferred grant revenue		630,891		202,138
Total current liabilities		888,611		445,863
Net assets:				
Without donor restrictions		6,938,509		7,455,375
With donor restrictions		101,074		76,274
Total net assets	_	7,039,583		7,531,649
Total liabilities and net assets	\$	7,928,194	\$	7,977,512

Statement of Activities

	Without Donor Restrictions			h Donor trictions	Total	
Support and Revenue						
Support:						
Contributions	\$	1,072,336	\$	24,800	\$	1,097,136
Religious contributions		187,034		-		187,034
In-kind food contributions		490,364		-		490,364
Other in-kind contributions		100,448		-		100,448
Total support		1,850,182		24,800		1,874,982
Revenue:						
Program grants		2,865,125		-		2,865,125
Resident and program fees		463,972		-		463,972
Interest income	10,834		-			10,834
Other income	309		-			309
Total revenue	3,340,240		-		3,340,240	
Total support and revenue		5,190,422		24,800		5,215,222
Expenses:						
Program services		4,375,144		-		4,375,144
Supporting services		1,072,775	<u> </u>		1,072,775	
Total expenses		5,447,919				5,447,919
Change in net assets from operations		(257,497)		24,800		(232,697)
Other changes in net assets:						
Depreciation		(259,369)				(259,369)
Change in net assets		(516,866)		24,800		(492,066)
Net assets, beginning of year		7,455,375		76,274		7,531,649
Net assets, end of year	\$	6,938,509	\$	101,074	\$	7,039,583

Statement of Activities

	Without Donor Restrictions		With Donor Restrictions		Total	
Support and Revenue						
Support:						
Contributions	\$	979,690	\$	-	\$	979,690
Religious contributions		198,324		-		198,324
In-kind food contributions		342,815		-		342,815
Other in-kind contributions	-	86,968				86,968
Total support		1,607,797				1,607,797
Revenue:						
Program grants		2,935,722		-		2,935,722
Resident and program fees		245,997		-		245,997
Interest income		10,975		-		10,975
Total revenue	3,192,694				3,192,69	
Net assets released from restrictions		117,501		(117,501)		
Total support and revenue		4,917,992		(117,501)		4,800,491
Functional expenses:						
Program services		3,993,917		-		3,993,917
Supporting services		954,694		-		954,694
Total functional expenses		4,948,611				4,948,611
Change in net assets from operations		(30,619)		(117,501)		(148,120)
Other changes in net assets:						
Depreciation		(259,369)				(259,369)
Change in net assets		(289,988)		(117,501)		(407,489)
Net assets, beginning of year		7,745,363		193,775		7,939,138
Net assets, end of year	\$	7,455,375	\$	76,274	\$	7,531,649

Statements of Cash Flows

For the years ended December 31, 2023 and 2022

		2023		2023		2023		2022
Cash Flows from Operating Activities:								
Change in net assets	\$	(492,066)	\$	(407,489)				
Adjustments to reconcile change in net assets to								
net change in cash from operating activities:								
Depreciation		267,168		267,166				
(Increase)/decrease in assets:								
Grants and accounts receivable		161,921		(134,733)				
Inventory of gift cards		3,754		(3,587)				
Prepaid expense		(2,509)		2,924				
Increase/(decrease) in liabilities:								
Accounts payable		34,195		7,822				
Accrued expenses		(20,201)		60,639				
Deferred grant revenue		428,753		(196,603)				
Net change in cash from operating activities		381,015		(403,861)				
Net change in cash		381,015		(403,861)				
The change in cash		301,013		(403,001)				
Cash and restricted cash, beginning of year		1,039,045		1,442,906				
Cash and restricted cash, end of year	\$	1,420,060	\$	1,039,045				
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Statement of Functional Expenses

	Program Services		Supporting Services		 Total
Personnel:					
Wages	\$	1,810,988	\$	656,611	\$ 2,467,599
Employee benefits		342,941		153,680	496,621
Payroll taxes		136,164		49,534	185,698
Contractual services		53,869		20,013	73,882
Other personnel related expenses		27,196		7,566	 34,762
Total personnel expenses		2,371,158		887,404	 3,258,562
Operating expenses:					
Activities and events		3,496		48,905	52,401
Professional services		147,123		12,489	159,612
Interest expense/bank fees		9,276		8,634	17,910
Insurance		52,672		20,148	72,820
Office operations		20,268		6,334	26,602
Information technology		89,196		53,386	142,582
Program needs		805,231		-	805,231
Furniture and fixtures		9,490		-	9,490
Building operations		268,623		35,475	304,098
Depreciation		7,799		-	7,799
Total operating expenses		1,413,174		185,371	1,598,545
Total personnel and operating expenses		3,784,332		1,072,775	 4,857,107
Other expenses:					
In-kind food expense		490,364		-	490,364
Other in-kind expense		100,448		_	 100,448
Total other expenses		590,812		-	590,812
Total functional expenses	\$	4,375,144	\$	1,072,775	\$ 5,447,919

Statement of Functional Expenses

	Program Services	Supporting Services	Total
Personnel:	Φ 1.500.555	.	Φ 2.145.220
Wages	\$ 1,589,567	\$ 555,753	\$ 2,145,320
Employee benefits	354,950	135,004	489,954
Payroll taxes	119,503	42,319	161,822
Contractual services	57,667	17,920	75,587
Other personnel related expenses	26,780	5,405	32,185
Total personnel expenses	2,148,467	756,401	2,904,868
Operating expenses:			
Activities and events	7,650	38,167	45,817
Professional services	197,390	30,194	227,584
Interest expense/bank fees	1,426	5,236	6,662
Insurance	67,760	19,221	86,981
Office operations	20,190	12,440	32,630
Information technology	106,711	70,839	177,550
Program needs	714,624	-	714,624
Furniture and fixtures	11,784	2,499	14,283
Building operations	280,333	19,697	300,030
Depreciation	7,799	-	7,799
Total operating expenses	1,415,667	198,293	1,613,960
Total personnel and operating expenses	3,564,134	954,694	4,518,828
Other expenses:			
In-kind food expense	342,815	-	342,815
Other in-kind expense	86,968	-	86,968
Total other expenses	429,783		429,783
Total functional expenses	\$ 3,993,917	\$ 954,694	\$ 4,948,611

Notes to the Financial Statements

December 31, 2023 and 2022

NOTE 1 - AGENCY AND PURPOSE

Hands on Hartford, Inc. (the "Agency" or "Hands on Hartford") is a tax-exempt, nonprofit, nonsectarian agency whose mission is to strengthen community in Hartford by responding faithfully to people in need through programs that change lives and renew human possibility.

The Agency has four focus areas and fulfills its mission through the following nine programs located throughout the city:

Housing Services - Provides safe and affordable supportive housing and related support services for individuals and families with complex health issues (including those living with HIV/AIDS), both onsite and throughout the Hartford area. Also provided are supportive services and individualized housing stabilization or homelessness prevention services to neighbors in need of assistance. In addition, linkage and referral case management services to individuals at an apartment building for individuals with limited income are provided. CIHHN (Connecticut Integrated Healthcare and Housing Neighborhoods) program supports individuals in finding and keeping safe, affordable housing and provide housing case management and patient navigation services to increase housing stability and positive health outcomes. 55B Apartments -thirteen one-bedroom and efficiency style apartments at Hands On Hartford provides permanent housing to individuals in need of supportive services because of serious health issues. 24/7 support is available through The Agency's Housing Services program. The Agency also provides supportive housing and related support services for individuals with serious health issues (including those living with HIV/AIDS), at Zezzo House, an offsite residence in Hartford, at The Faxon Apartments in West Hartford, and Permanent Supportive Housing (PSH) at scattered site locations throughout the Hartford area.

Homeless Outreach Program - An interdisciplinary collaboration with Connecticut Harm Reduction Coalition aimed at helping to get folks who are living unsheltered into permanent homes of their own. The team seeks out people who are living in tents, under bridges, in wooded areas, etc., provides them with warm clothing, snacks, beverages, and works to find them a warm place to sleep indoors. They connect them with medical and mental health assistance where needed, and work to match them to housing programs with an ultimate goal of ensuring that each person they encounter finds a safe and stable place to call home. Another interdisciplinary collaboration with Connecticut Harm Reduction Coalition does similar work focused on individuals 60 and older, called Homeless Outreach Program for the Elderly (HOPE). Finally, through the Homeless to Housing (H2H) collaboration with Mercy Housing and Shelter Corporation, a peer support person does similar work.

Community Engagement - The Community Engagement Program orients, trains, supports, and places volunteers with all of the Agency's direct service programs. This program also manages larger customized service projects, immersions and "Dash for a Difference" events providing service learning both at Hands On Hartford and at non-profits, schools and parks throughout Hartford. Community Engagement also encompasses the Faces of Homelessness Speakers' Bureau, through which speakers share their own experiences of homelessness with diverse audiences. Community Engagement work is done both in person and virtually.

The MANNA Community Pantry - A full choice shopping model pantry, allowing clients to choose food that will suit their families' needs and tastes, minimizing food waste and maximizing nutritional value. Pre-bagged groceries are also available based on client choice. Groceries include non-perishable staples, along with bread, milk, eggs, fresh produce and frozen meat (including halal meat). Also offered are basic personal hygiene items and diapers.

NOTE 1 – AGENCY AND PURPOSE (CONTINUED)

The Backpack Nutrition Program - Serves Hartford children who rely on free-of-charge school breakfasts and lunches during the school year. Backpacks containing two breakfasts and two lunches along with drinks and snacks (including shelf stable milk) are sent home each Friday of the school year. Weekly enhancements are also added, such as fresh fruit, canned chicken, community resources information, nutrition resource information, and school supplies.

Homeless Prevention and Day Center - The Homeless Prevention Program offers referrals, utility assistance through private funds and Operation Fuel, security deposit and rental assistance, training and employment opportunity financial assistance and referrals, nutrition education and health screenings to Hartford residents. The Day Center is open four days and one evening a week (including a free dinner), which is a welcoming place where caring staff and volunteers give emotional support and a sense of community to those who often live isolated lives, and where guests can spend the day indoors. Staff trained in social work help guests stabilize their situations and take steps to move toward permanent housing and self-sufficiency, and health-checks, a bimonthly walk-in clinic, enrichment activities, risk reduction items and help with referrals are also available.

The Shared Use Kitchen - Hands on Hartford's shared use kitchen is available for use by the community on a membership basis. Small culinary businesses join the shared kitchen and benefit from a modern, renovated, licensed kitchen for product preparation, sale and delivery. The Agency also works in partnership with a group of community organizations to run the Culinary Collaborative, designed to support the small businesses who are members of the Agency's kitchen to strengthen and further their businesses. Net proceeds of this program support Hands on Hartford's basic needs services.

Gather55 (Daytime Service) - A "participation model" restaurant open for breakfast and lunch, Monday through Thursday, at the Agency's 55 Bartholomew Street location and is designed to bring diverse communities together while ensuring low-income neighbors have access to nutritious and appetizing meals. Patrons may pay the posted price on the menu, or a minimum of \$3/\$5. For those unable to pay, the Agency offers the opportunity to volunteer for a ½ hour, serving coffee, clearing tables, helping in the kitchen, etc. as an alternate method of participating in the Agency's mission. And for those unable to pay or volunteer, the Agency offers "on-the-house" vouchers for meals.

Gather55 (Evening Service) - Open Wednesday through Saturday evenings. Dinner is a fine-dining experience based on a prix fixe menu. A percentage of reservations per evening are reserved for folks not able to pay for their meals. This allows these diners to enjoy a special night out and furthers the Agency's mission of connecting communities. Menus are developed monthly by locally popular guest chefs and income earned through the evening service helps to offset the cost of breakfast and lunch service.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation

The financial statements of the Agency have been prepared in accordance with U.S. generally accepted accounting principles ("US GAAP"), which require the Agency to report information regarding its financial position and activities according to the following net asset classifications:

Net assets without donor restrictions – Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Agency. These net assets may be used at the discretion of the Agency's management and the Board of Directors.

Net assets with donor restrictions – Net assets subject to stipulations imposed by donors, and grantors. Some donor restrictions will be met by actions of the Agency or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Tax Exempt Status

The Agency is organized as a nonprofit corporation as described under Section 501(c)(3) of the Internal Revenue Code and, as such, is generally not subject to Federal and State corporation income taxes.

Receivables

Grants and accounts receivable arising from operations are stated net of an allowance for credit losses, where applicable. Allowances are set based on assessments by management as to the collectability of individual accounts. There was no allowance for credit losses at December 31, 2023 and 2022.

Property and Equipment

The Agency capitalizes all expenses for property and equipment in excess of \$5,000 and a useful life greater than three years. Property and equipment are recorded at cost. Depreciation of property and equipment is reflected on the straight-line method for financial reporting purposes over the estimated useful lives of the assets. Estimated useful lives for financial reporting purposes are as follows:

Asset	Estimated Useful Lives
Building and improvements	5-30 years
Furniture and equipment	3-7 years

Expenditures for repairs and maintenance are charged to expense as incurred. For assets sold or otherwise disposed of, the cost and related accumulated depreciation are removed from the accounts and any resulting gain or loss is reflected in the changes in net assets for the period.

Contributions

The Agency recognizes contributions when cash, securities or other assets, unconditional promises to give or a notification of a beneficial interest is received. Conditional promises to give - that is, those with a measurable performance or other barrier and a right of return - are not recognized until the conditions on which they depend have been met. Contributions for which restrictions are met in same year are reported as contributions without donor restrictions. Support that it restricted by the donor is reported as an increase in net assets without donor restrictions if the restriction expires in the reporting period in which the support is recognized. All other donor-restricted support is reported as an increase in net assets with donor restrictions. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions.

Grants

A portion of the Agency's revenue is derived from cost-reimbursable federal and state contracts and grants, which are conditioned upon certain performance requirements and/ or the incurrence of allowable qualifying expenses. Amounts received are recognized as revenue when the Agency has incurred expenditures in compliance with specific contract or grant provisions. Amounts received prior to incurring qualifying expenditures are reported as deferred grant revenue in the statements of financial position.

Grants require the fulfillment of certain conditions as set forth in the instrument of the grant. Failure to fulfill the conditions could result in the return of funds to grantors. As of December 31, 2023 and 2022, the Agency has not been informed by any agencies (of any funds which are required to be returned.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Donated Facilities, Goods and Services

The value of donated facilities and goods is recorded as revenue and expenses when an estimated amount is ascertainable. The value of donated food has been recorded as \$490,364 and \$342,815 for the years ended 2023 and 2022, respectively. Other donated items are primarily school supplies and personal hygiene products. The value of other donated items has been recorded as \$100,448 and \$86,968 for 2023 and 2022, respectively. The method used to record the donated food is based on the number of pounds of food valued at wholesale cost per pound obtained from Foodshare. Other donated items were valued based on the fair value of the items donated. No items donated were restricted by the donor. The Agency does not sell donated items and only distributes goods for program use.

The Agency has over 1,381 volunteers donating services for various programs which were not recognized as revenue in the financial statements since the recognition criteria under the FASB ASC Topic 958 *Not-for-Profit Entities Presentation of Financial Statements* was not met.

Use of Estimates

The preparation of the financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Functional Expenses

The costs of providing program and other activities have been summarized on a functional basis in the statements of activities. Accordingly, certain costs have been allocated among program services and supporting services benefited. Such allocations are determined by management on an equitable basis.

Expenses are allocated by time and effort, except for depreciation, which is allocated by both square footage and time and effort.

Subsequent Events

The Agency has evaluated events and transactions for potential recognition or disclosure for the year ended December 31, 2023 through June 25, 2024, which is the date the financial statements were available to be issued.

NOTE 3 - CONCENTRATIONS

Concentrations of Credit Risk

The Agency maintains its cash in banks and other financial institutions. Cash balances, at times, may exceed such federally insured limits. The Agency believes that it is not exposed to any significant credit risk on cash and cash equivalents.

Funding Source Concentrations

The following agency provided of the Agency's the following percentage of total support and revenue for the years ended December 31,:

	2023		2022	
Department of Housing	\$	660,780 13%	\$ 591,426 12%	
U.S. Department of Housing and Urban Development	\$	775,230	\$ -	
		15%	0%	

NOTE 4 - NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions are available for the following purposes at December 31,:

	 2023	2022		
Housing programs	\$ 101,074	\$	76,274	
	\$ 101,074	\$	76,274	

Net assets released from donor restrictions during the years ending December 31, 2023 and 2022 totaling \$-0- and \$117,501, respectively, were utilized for housing programs.

NOTE 5 - PENSION PLANS

The Agency maintains a 401(k) Profit Sharing Plan and Trust, (the "Plan") covering all eligible employees. All employees are eligible upon hire. Employer contributions are made at the discretion of the Agency's Board of Directors. Employer contributions for the years ended December 31, 2023 and 2022 were \$77,700 and \$62,937, respectively.

NOTE 6 - CASH AND RESTRICTED CASH

Cash and restricted cash were as follows at December 31, 2023 and 2022:

	 2023	 2022		
Cash	\$ 1,417,882	\$ 1,036,867		
Restricted cash	 2,178	2,178		
	\$ 1,420,060	\$ 1,039,045		

NOTE 7 - LIQUIDITY AND AVAILABILITY

The following represents the Agency's financial assets available to meet general expenditures over the next twelve months at December 31,:

	2023		2022	
Cash Grants and accounts receivable	\$	1,417,882 303,617	\$	1,036,867 465,538
		1,721,499		1,502,405
Less net assets with donor restrictions		101,074		76,274
Financial assets available to meet general expenditures over the next twelve months	\$	1,620,425	\$	1,426,131

The Agency's goal is generally to maintain financial assets to meet 90 days of operating expenses.

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